

## Subcontracting Management Income for 2016-17

2016 - 2017 Earnings	Gross contract earnings	Net contract earnings	WBTC Management Fee
Manley Summers Housing Personnel	£2,060,089	£1,871,492	£188,597
Dynamic Training UK	£71,682	£60,930	£10,752
Tigers Training Centre	£160,143	£136,233	£23,910
First Intuition Chelmsford	£113,505	£91,185	£22,320
First Intuition Reading	£17,915	£14,332	£3,583
Best Practice Learning & Development	£95,239	£80,953	£14,286